



### Customer

L&B Realty Advisors, LLP

### Web Site

www.lbrealty.com

### Country or Region

United States

### Industry

Financial  
Real Estate

### Customer Profile

L&B Realty Advisors provides real estate and portfolio investment management for its clients. L&B currently manages over six thousand apartments and eighteen million square feet of commercial space.

### Software and Services

- KnowledgeLake Imaging Server
- KnowledgeLake Connect
- KnowledgeLake Capture

“Without the use of KnowledgeLake products, it would not be feasible to use SharePoint for our primary document management system. The ability to perform database lookups and bulk uploads is critical in maintaining our accurate, reliable, flexible and secure filing system.”

**Brenda Hartson, Director of IT • L&B Realty Advisors, LLP**

## KnowledgeLake Capture and Connect Conveniently Aids L&B Realty Services in Restructuring Their Previous Files

### Business Needs

For over four decades, L&B Realty Advisors has specialized in asset and portfolio management for clients nationwide. As a manager of over six thousand apartments and eighteen million square feet of commercial space, L&B had vast amounts of documentation that required improved management and storage. Employees were putting documents on a shared network drive making file naming and location standards very difficult to enforce, and the company was also spending excess money to store paper documents off site, creating additional document management difficulties.

### Solution

KnowledgeLake provided L&B Realty Advisors with document management and imaging technologies that have reduced paper waste and have significantly enhanced the work environment by streamlining and improving business processes. L&B Realty Advisors currently employ KnowledgeLake's Connect to upload the bulk of their PDF documents into SharePoint,

and are also using KnowledgeLake Capture for Accounts Payable and Human Resources to upload and index TIFF files.

### Benefits

L&B Realty Advisors have realized immediate cost savings. They no longer require off site storage facilities, and have saved countless work hours previously required for document handling. L&B is confident that as they continue to scale their SharePoint ECM system and deploy KnowledgeLake document imaging technologies, even greater efficiencies and savings will be realized.

**Microsoft**  
GOLD CERTIFIED  
Partner

**KnowledgeLake**  
The SharePoint® ECM Company